MONTH	Buyer Listing Goal	Buyer Listings Entered	Social Media Post	Database	Internet leads	leads	conversions
January	1,1 11 8 11	.,					
 February							
March							
April							
May							
June							
July							
August							
September							
October							
Novenber							
December							
		•			•	-	
Ві	uyer Listing Goal: How	many new buyers do you	want to take on & cre	ate a buyer lis	ting for this mont	h	
Ві		many new buyers do you v				h	
Ви						h	
Ви	# of Buyer Lsiti		buyer listings you en	tered in a give	n month	n	
Ви	# of Buyer Lsiti	ngs: The actual number of	buyer listings you en	tered in a give	n month	h	
	# of Buyer Lsiti	ngs: The actual number of	buyer listings you en	tered in a give	on month ouyers? Y/N		
	# of Buyer Lsiti Social Media Post ase: Did you send some	ngs: The actual number of : Did you post a "buyer lis	buyer listings you entiting you entiting post with a link to lings to your database	tered in a give	en month Duyers? Y/N Ch link to active bu		
	# of Buyer Lsiti Social Media Post ase: Did you send some	ngs: The actual number of : Did you post a "buyer lise ething related to buyer list	ting" post with a link to be some the state of the state	tered in a give to your list of (Ex. Email with	ouyers? Y/N th link to active buts		